



# Investor Relations Overview

March 2022

# Disclaimer

## Forward-looking statements

This communication contains “forward-looking statements” as defined in Section 27A of the United States Securities Act of 1933, as amended, and Section 21E of the United States Securities Exchange Act of 1934, as amended. Forward-looking statements usually relate to future events and anticipated revenues, earnings, cash flows, or other aspects of our operations or operating results. Forward-looking statements are often identified by words such as “guidance,” “confident,” “believe,” “expect,” “anticipate,” “plan,” “intend,” “foresee,” “should,” “would,” “could,” “may,” “will,” “likely,” “predicated,” “estimate,” “outlook” and similar expressions, including the negative thereof. The absence of these words, however, does not mean that the statements are not forward-looking. These forward-looking statements are based on our current expectations, beliefs, and assumptions concerning future developments and business conditions and their potential effect on us. While management believes these forward-looking statements are reasonable as and when made, there can be no assurance that future developments affecting us will be those that we anticipate. All of our forward-looking statements involve risks and uncertainties (some of which are significant or beyond our control) and assumptions that could cause actual results to differ materially from our historical experience and our present expectations or projections, including unpredictable trends in the demand for and price of crude oil and natural gas; competition and unanticipated changes relating to competitive factors in our industry, including ongoing industry consolidation; the COVID-19 pandemic and its impact on the demand for our products and services; our inability to develop, implement and protect new technologies and services; the cumulative loss of major contracts, customers or alliances; disruptions in the political, regulatory, economic and social conditions of the countries in which we conduct business; the refusal of DTC and Euroclear to act as depository and clearing agencies for our shares; the United Kingdom’s withdrawal from the European Union; the impact of our existing and future indebtedness and the restrictions on our operations by terms of the agreements governing our existing indebtedness; the risks caused by our acquisition and divestiture activities; the risks caused by fixed-price contracts; any delays and cost overruns of new capital asset construction projects for vessels and manufacturing facilities; our failure to deliver our backlog; our reliance on subcontractors, suppliers and our joint venture partners; a failure or breach of our IT infrastructure or that of our subcontractors, suppliers or joint venture partners, including as a result of cyber-attacks; the risks of pirates endangering our maritime employees and assets; potential liabilities inherent in the industries in which we operate or have operated; our failure to comply with numerous laws and regulations, including those related to environmental protection, health and safety, labor and employment, import/export controls, currency exchange, bribery and corruption, taxation, privacy, data protection and data security; the additional restrictions on dividend payouts or share repurchases as an English public limited company; uninsured claims and litigation against us, including intellectual property litigation; tax laws, treaties and regulations and any unfavorable findings by relevant tax authorities; the uncertainties related to the anticipated benefits or our future liabilities in connection with the spin-off of Technip Energies (the “Spin-off”); any negative changes in Technip Energies’ results of operations, cash flows and financial position, which impact the value of our remaining investment therein; potential departure of our key managers and employees; adverse seasonal and weather conditions and unfavorable currency exchange rate and risk in connection with our defined benefit pension plan commitments and other risks as discussed in Part I, Item 1A, “Risk Factors” of our Annual Report on Form 10-K for the fiscal year ended December 31, 2020 and Part II, Item 1A, “Risk Factors” of our subsequently filed Quarterly Reports on Form 10-Q. In addition, our results may be impacted by the uncertainty of transition to new energy, including the type, development and demand for new energy sources; unpredictable trends in energy transition initiatives; geopolitical, legislative or regulatory initiatives and changes related to energy transition; and our ability to achieve the benefits of the energy transition related business strategies, initiatives, systems, collaborations and applications.

We caution you not to place undue reliance on any forward-looking statements, which speak only as of the date hereof. We undertake no obligation to publicly update or revise any of our forward-looking statements after the date they are made, whether as a result of new information, future events or otherwise, except to the extent required by law.

# Contents

- 1 FY and Q4 2021 Operational and financial highlights
- 2 Company overview

# Section 1: FY and Q4 2021 Operational and financial highlights

# 2021 – A breakout year for TechnipFMC

## Entered multi-year upcycle

- ▶ Total orders increased 33% year-over-year, with Subsea growing to \$5 billion
- ▶ Subsea inbound coming earlier in cycle, more in parallel with U.S. land markets
- ▶ Positioned for the energy transition, with inbound orders of \$1 billion anticipated through 2025e

## Improved financial performance (versus 2020)

- ▶ Total Company adjusted EBITDA increased 46% to \$580 million
- ▶ Subsea adjusted EBITDA margin expanded 200bps to 10.5%
- ▶ Surface Technologies achieved record inbound; adjusted EBITDA margin up 300bps to 10.6%

## Strengthened balance sheet

- ▶ Strong free cash flow of \$523 million from continuing operations
- ▶ \$901 million of cash proceeds generated through monetization of Technip Energies stake
- ▶ Net debt reduced to \$678 million, a nearly 70% improvement from the prior year

# Q4 2021 Operational summary

## Highlights

- ▶ Total Company orders of \$2.1 billion; sequential backlog growth of 9% to \$7.7 billion
- ▶ Subsea orders of \$1 billion, driven by continued strength in South America
- ▶ Strength in Middle East driving expansion of manufacturing capabilities (Saudi Arabia, UAE)
- ▶ Introduction of New Energy Ventures (NEV) to accelerate our role in the energy transition

## Takeaways

**Operating segments  
achieved  
full-year guidance**

**Surface Technologies'  
largest ever award, a multi-  
year contract from ADNOC**

**Subsea opportunity list  
expanded to record level of  
\$20+ billion**

# Q4 2021 Financial results

## Highlights

- ▶ Cash flow from operations of \$484 million, free cash flow of \$423 million
- ▶ Total Company adjusted EBITDA of \$130 million from continuing operations
  - ▶ Subsea sequential results reflected normal seasonality
  - ▶ Surface Technologies sequential results benefited from improvement in NAM, partially offset by investment in new international manufacturing capacity
- ▶ Net debt improved to \$678 million; gross debt reduced \$251 million sequentially

**\$2.1B**

Inbound orders

**\$7.7B**

Backlog

**\$130M**

Adjusted EBITDA

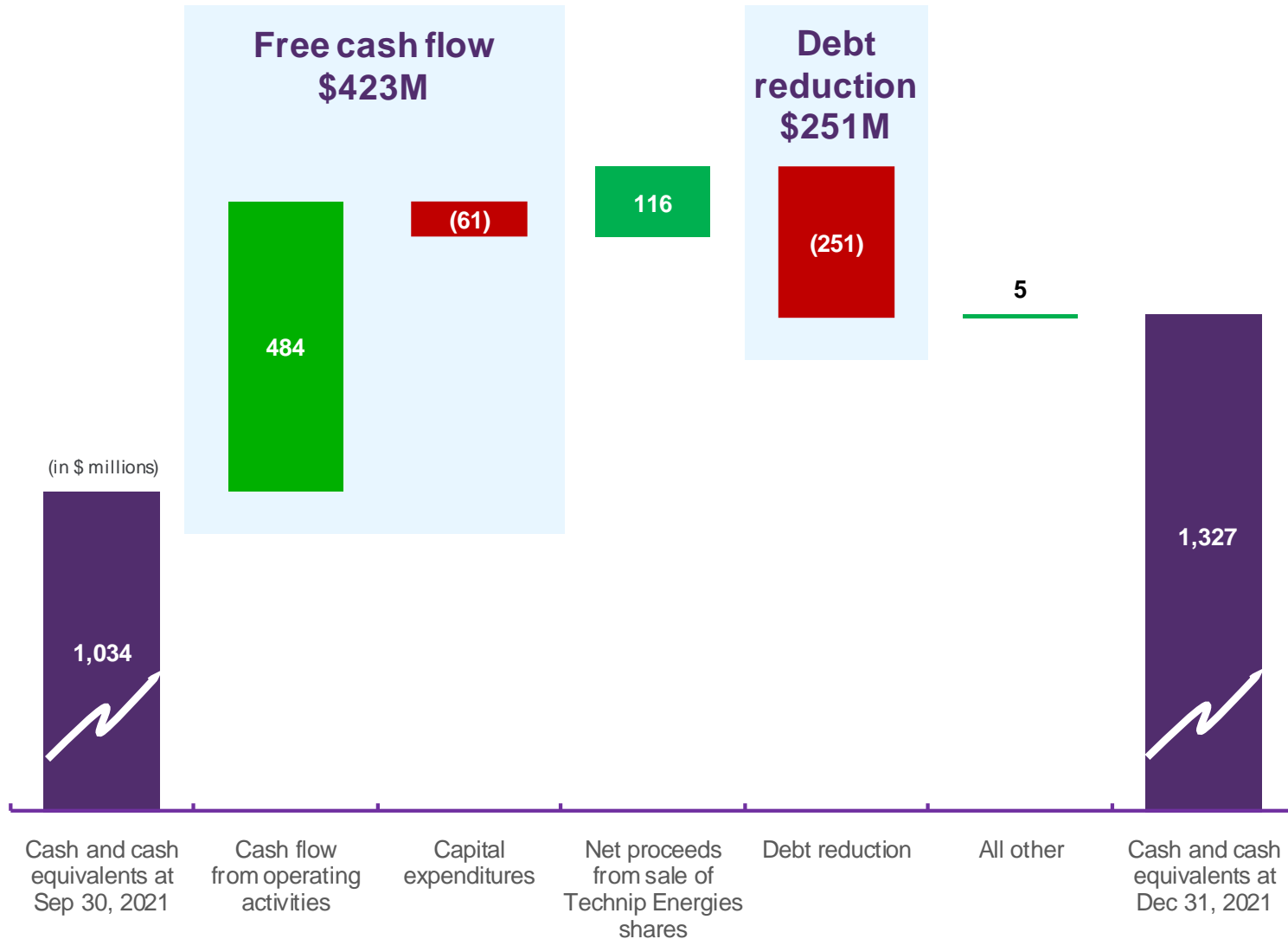
**\$423M**

Free cash flow

## Segment results

<b>Subsea</b>	<b>4Q21</b>	<b>3Q21</b>	<b>4Q20</b>	<b>QoQ</b>	<b>YoY</b>	<b>Surface Technologies</b>	<b>4Q21</b>	<b>3Q21</b>	<b>4Q20</b>	<b>QoQ</b>	<b>YoY</b>
<b>Revenue</b>	1,236	1,312	1,338	▼ -6%	▼ -8%	<b>Revenue</b>	287	267	262	▲ 7%	▲ 9%
<b>Adjusted EBITDA margin</b>	10.0%	11.2%	8.7%	▼ -120 bps	▲ 130 bps	<b>Adjusted EBITDA margin</b>	10.1%	10.6%	11.8%	▼ -50 bps	▼ -170 bps
<b>Inbound orders</b>	1,035	1,116	712	▼ -7%	▲ 45%	<b>Inbound orders</b>	1,072	250	300	▲ 329%	▲ 257%
<b>Backlog</b>	6,533	6,661	6,876	▼ -2%	▼ -5%	<b>Backlog</b>	1,125	341	414	▲ 230%	▲ 172%

# Q4 2021 Cash flow and net debt



<b>Net Debt</b>	
<b>(In millions, unaudited)</b>	
	December 31, 2021
Cash and cash equivalents	\$ 1,327.4
Short-term debt and current portion of long-term debt	(277.6)
Long-term debt, less current portion	(1,727.3)
<b>Net debt</b>	<b>\$ (677.5)</b>



# 2022 Full-year financial guidance<sup>1</sup> *As of February 23, 2022*

## Subsea

- ▶ **Revenue** in a range of \$5.2 – 5.6 billion
- ▶ **EBITDA** margin in a range of 11 – 12%  
(excluding charges and credits)

## Surface Technologies

- ▶ **Revenue** in a range of \$1,150 – 1,300 million
- ▶ **EBITDA** margin in a range of 11 – 13%  
(excluding charges and credits)

## TechnipFMC

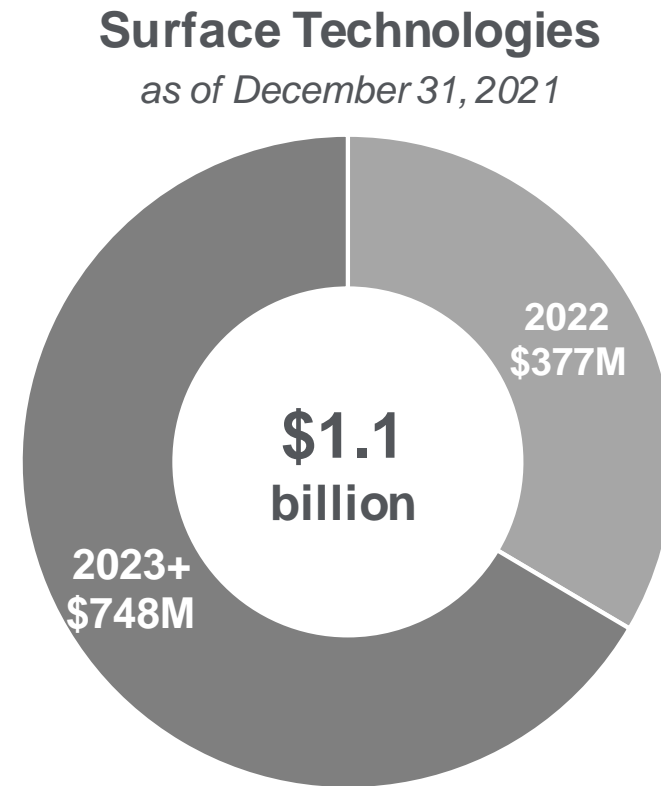
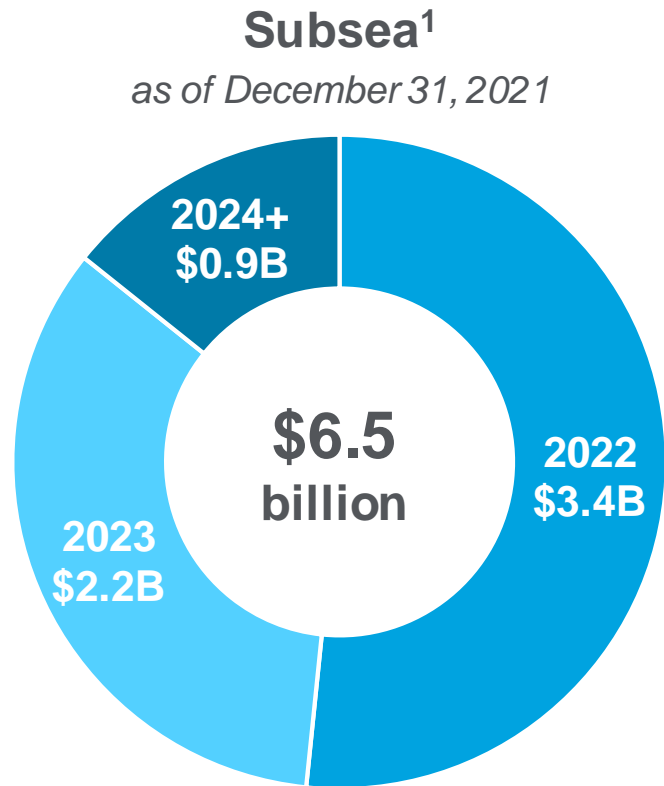
- ▶ **Corporate expense, net** \$100 – 110 million (includes depreciation and amortization of ~\$5 million)
- ▶ **Net interest expense** \$105 – 115 million
- ▶ **Tax provision, as reported** \$100 – 110 million
- ▶ **Capital expenditures** approximately \$230 million
- ▶ **Free cash flow**<sup>2</sup> \$100 – 250 million

**All segment guidance assumes no further material degradation from COVID-19 related impacts.**

<sup>1</sup>Our guidance measures of adjusted EBITDA margin, corporate expense, net, net interest expense and free cash flow are non-GAAP financial measures. We are unable to provide a reconciliation to comparable GAAP financial measures on a forward-looking basis without unreasonable effort because of the unpredictability of the individual components of the most directly comparable GAAP financial measure and the variability of items excluded from each such measure. Such information may have a significant, and potentially unpredictable, impact on our future financial results.

<sup>2</sup>Free cash flow = cash flow from operations less capital expenditures

# Backlog scheduling provides visibility

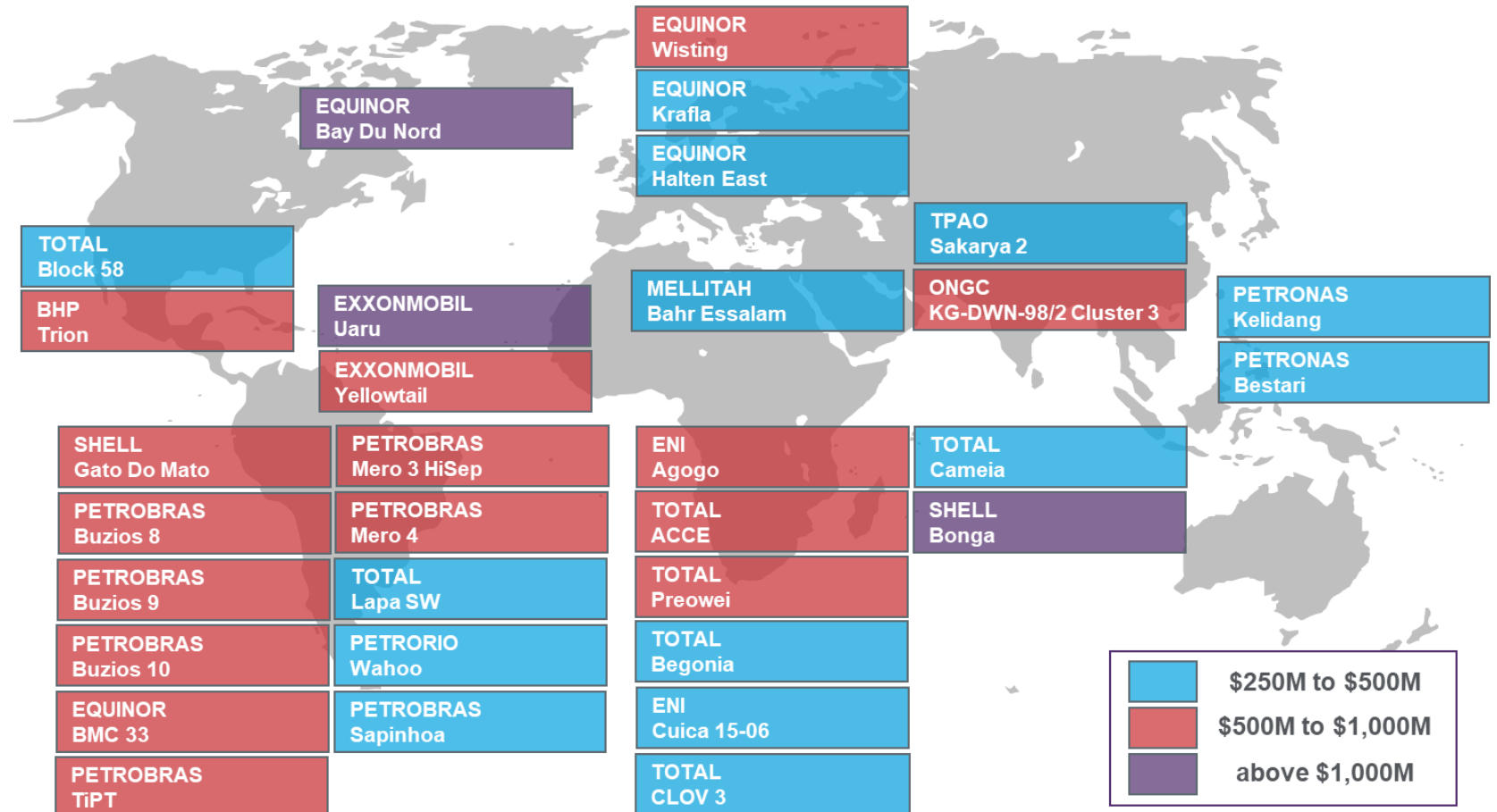


<sup>1</sup> Backlog does not capture all revenue potential for subsea services

# Subsea opportunities in the next 24 months<sup>1</sup>

Added
EQUINOR Halten East
PETRONAS Bestari
PETROBRAS Sapinhoa
PETRORIO Wahoo
TPAO Sakarya 2
ENI Agogo
PETROBRAS Buzios 10

Removed
CHEVRON Jansz-lo
CNOOC Lingshui
TOTAL North Platte
PETROBRAS Buzios 6
PETROBRAS Buzios 7
PETROBRAS Tupi



<sup>1</sup> February 2022 update; project value ranges reflect potential subsea scope

# Section 2: Company overview

# TechnipFMC snapshot

#1

Integrated solutions provider for the oil and gas industry

3

Pillars for Energy Transition  
(Offshore floating renewables, GHG removal, Hydrogen)

41

Countries with current operations

>90%

Total company international revenue  
(Non-NAM land)<sup>1,2</sup>

\$6.4bn

Total company revenue<sup>2</sup>

\$7.7bn

Total company backlog<sup>3</sup>

Note: Financials shown on U.S. GAAP basis

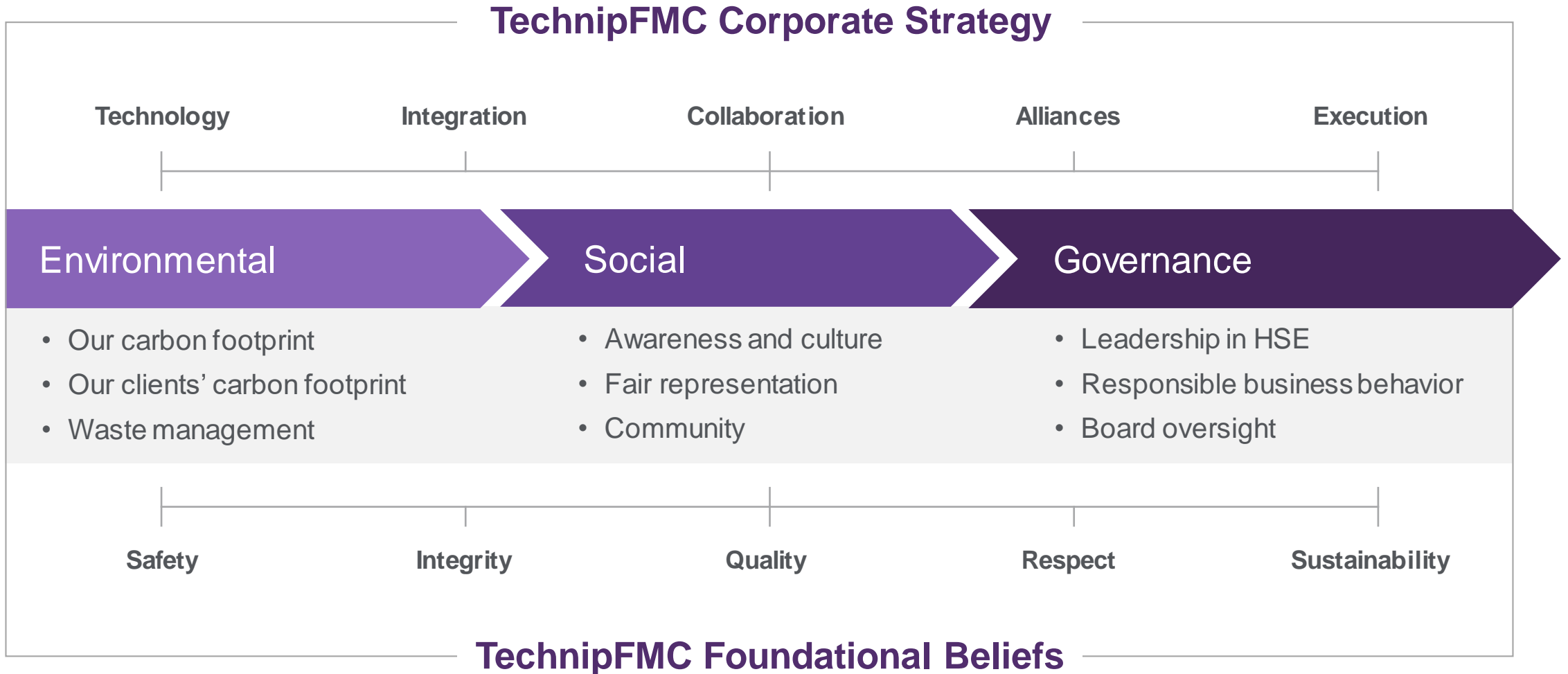
1. International revenue includes total revenue for Subsea and revenue outside North America for Surface Technologies

2. LTM as of 12/31/21

3. As of 12/31/21. Backlog includes Subsea (\$6.5bn consolidated) and Surface Technologies (\$1.1bn)

# ESG and TechnipFMC

Our corporate strategy and foundational beliefs drive our approach to ESG practices



# 2018-2020 accomplishments

## Environmental

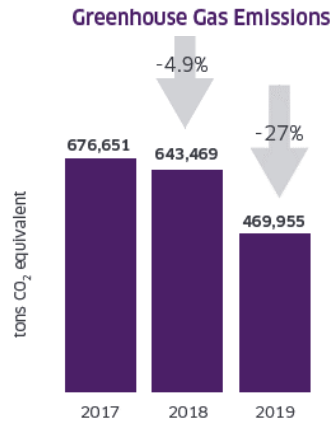
**Goal: Reduce our own carbon footprint**

27%

Reduction in scope 1 and 2 greenhouse gas emissions in 2019 (versus 4.9% in 2018)

76%

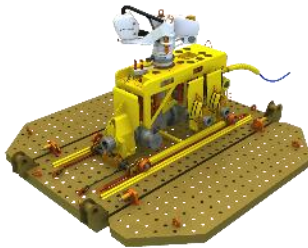
of locations implemented single-use plastic elimination projects in 2019 (versus 28% in 2018)



**Goal: Reduce our clients' carbon footprint**

### Subsea 2.0™

Subsea 2.0™ product platform enables a 50% reduction in size, weight and part count compared to previous design of equipment.



### Carbon Assessment Tool

Introduced to assess key contributors to carbon footprint and identify opportunities to minimize the carbon impact of building and operating a development.

## Social

**Goal: Promote gender diversity and equality**

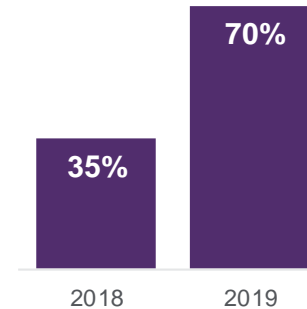
100%

of jobs reviewed to ensure pay equity; completed 2019

22%

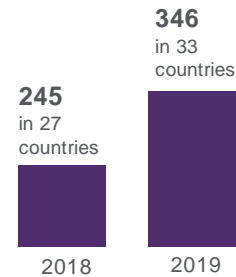
of senior managers in 2019 were women (versus 15% in 2018)

Percent of succession plans including women



**Goal: Make our communities better**

Increasing number of community initiatives



12,650

employees volunteered in 2019 (vs. 2,600 in 2018)

58

STEM initiatives around the world (vs. 14 in 2018)

## Governance

**Goal: Drive HSE to ensure a safe workplace**

Total Recordable Incident Rate (TRIR)



39%

Reduction in total recordable incident rate (2019 versus 2017)

**Goal: Pay for Performance alignment<sup>1</sup>**



1. Sourced from Proxy Statement filed on March 13, 2020; two-year TSR performance for 2017-2018

# Our environmental focus on carbon reduction

**50** by  
**30**

**Targeting 50% reduction in  
Scope 1 and 2 emissions by 2030<sup>1</sup>**



**1**  
Wind



**2**  
Hydro



**3**  
Hybrid / Biofuels

**Utilization of renewable resources for internal energy consumption**

1. Versus 2017 baseline



# Technology leadership

## Integration technologies

Subsea 2.0™



iProduction™

Using differentiated technologies to bring significant additional value as part of an integrated system

## Digital and automation

NextGen subsea controls



Surface production automation

Applying Subsea digital and automation technologies to transform Surface Technologies

## Robotics

Precision robotics for ROV



Subsea mechatronics

Utilizing mechatronics to transform subsea production system via robotic and mechanical systems integration

# Overview of TechnipFMC segments

Subsea		
<b>Subsea products</b>		
<ul style="list-style-type: none"> <li>▶ Trees, manifolds, control, templates, flowline systems, umbilicals and flexibles</li> <li>▶ Subsea processing</li> <li>▶ ROVs and manipulator systems</li> </ul>		
<b>Subsea projects</b>		
<ul style="list-style-type: none"> <li>▶ Field architecture, integrated design</li> <li>▶ Engineering, procurement</li> <li>▶ Installation using high-end fleet</li> </ul>		
<b>Subsea services</b>		
<ul style="list-style-type: none"> <li>▶ Drilling systems</li> <li>▶ Asset management and production optimization</li> </ul>		
<b>Revenue<sup>1</sup></b>	<b>Adj. EBITDA<sup>1</sup></b>	<b>Backlog<sup>2</sup></b>
<b>\$5,329mm</b>	<b>\$559mm</b>	<b>\$6,533mm</b>

Surface Technologies		
<ul style="list-style-type: none"> <li>▶ Drilling, completion and production wellhead equipment, chokes, compact valves, manifolds and controls</li> <li>▶ Treating iron, manifolds, and reciprocating pumps for stimulation and cementing</li> <li>▶ Advanced separation and flow-treatment systems</li> <li>▶ Flow metering products and systems</li> <li>▶ Installation and maintenance services</li> <li>▶ Frac-stack and manifold rental and operation services</li> <li>▶ Flowback and well testing services</li> </ul>		
<b>Revenue<sup>1</sup></b>	<b>Adj. EBITDA<sup>1</sup></b>	<b>Backlog<sup>2</sup></b>
<b>\$1,074mm</b>	<b>\$114mm</b>	<b>\$1,125mm</b>

Financial contribution	
<u>Revenue<sup>1</sup></u>	
<u>EBITDA<sup>1</sup></u>	
<u>Backlog<sup>2</sup></u>	

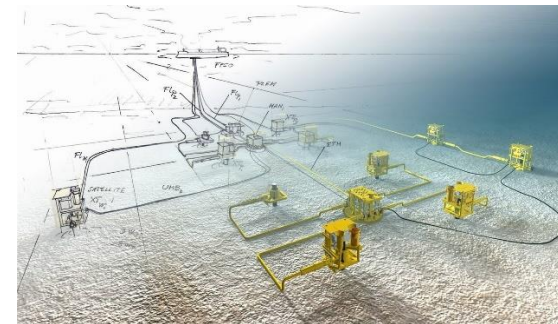
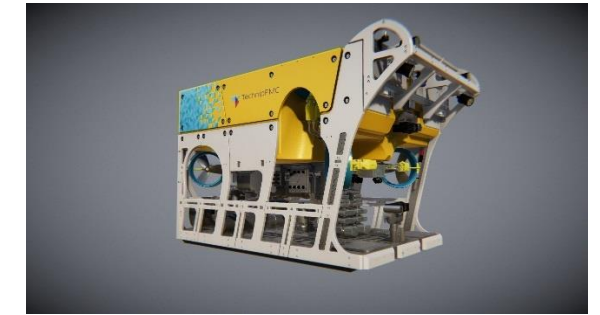
1. LTM as of 12/31/21  
 2. As of 12/31/21

# Subsea competitive strengths

Market leading positions built upon innovation and deep industry knowledge

Differentiated offering of integrated products, services: iFEED™, iEPCI™ and iLoF™

Technology advancements to drive greater efficiency and simplification



FEED Studies

Subsea Production Systems

Flexibles

Umbilicals

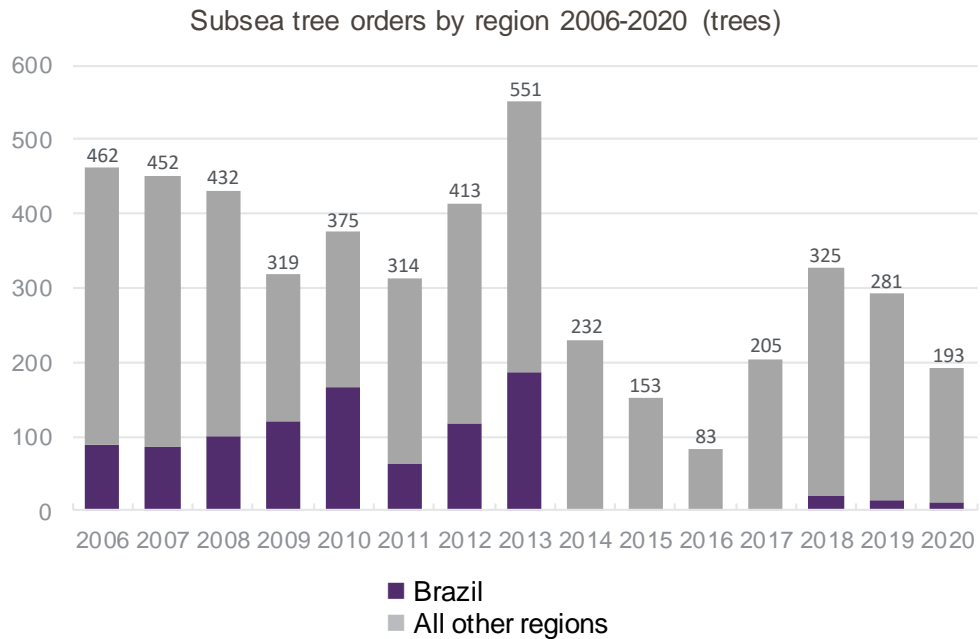
Installation

iEPCI™

Field Services

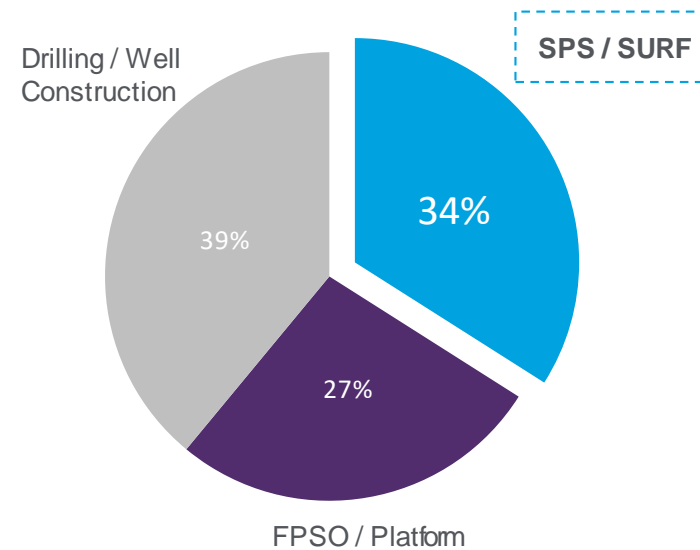
# SPS / SURF – critical components of offshore development

**Oil & gas industry has strong history of subsea tree orders**



Source: Wood Mackenzie, April 2021

**SPS / SURF is one of the largest components of project costs**

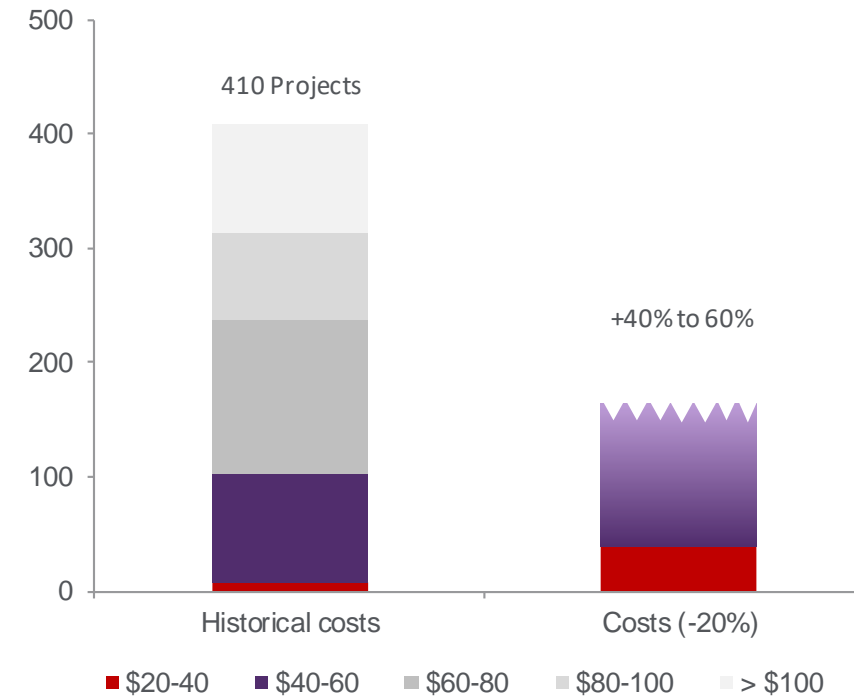


Source: Morgan Stanley Research, TechnipFMC Internal Analysis



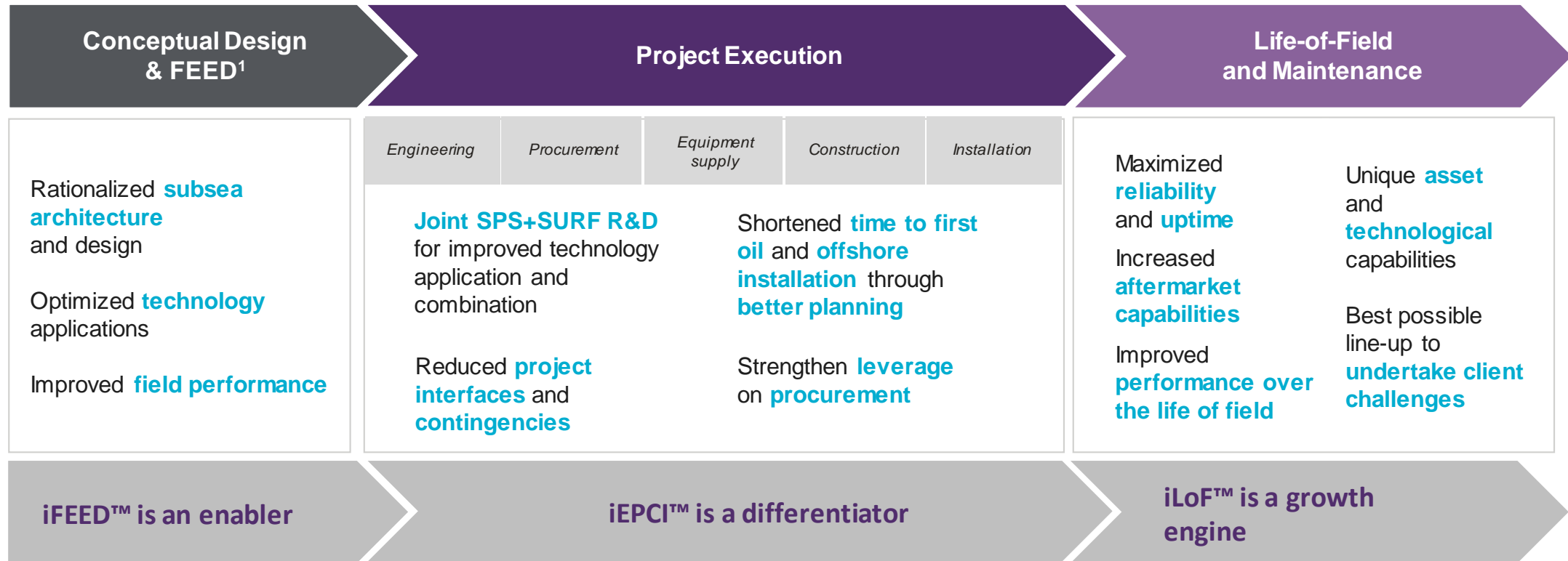
# Improving project economics for deepwater projects

- ▶ More than 400 deepwater discoveries have yet to be developed
- ▶ Good progress on deepwater cost reductions with potential for additional savings
- ▶ Standardization, technology and strong project execution can deliver sustainable savings
- ▶ Integrated business model can reduce costs of SPS/SURF scope



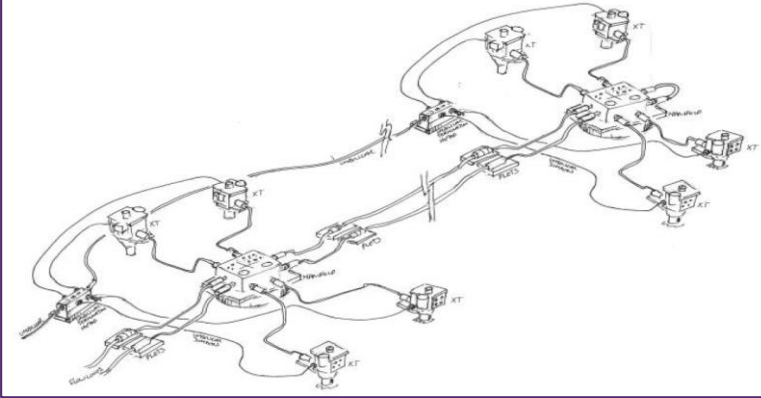
Source: Wood Mackenzie, Rystad

# Subsea offers a full suite of capabilities

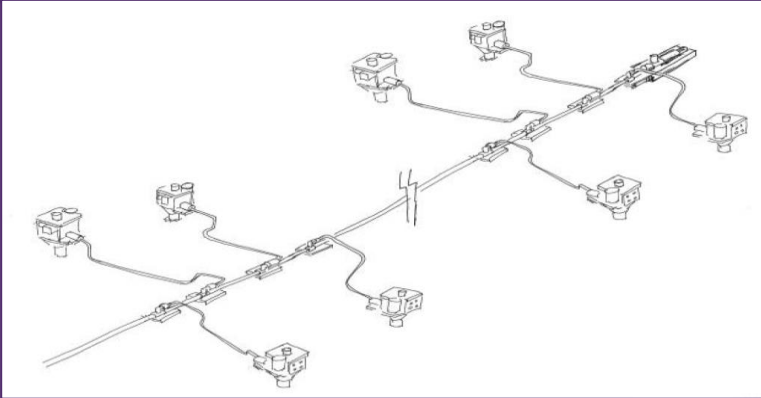


# Integrated approach redefining subsea project economics

## Traditional approach



## Subsea 2.0™ an enabler to iEPCI™



## Enhancements

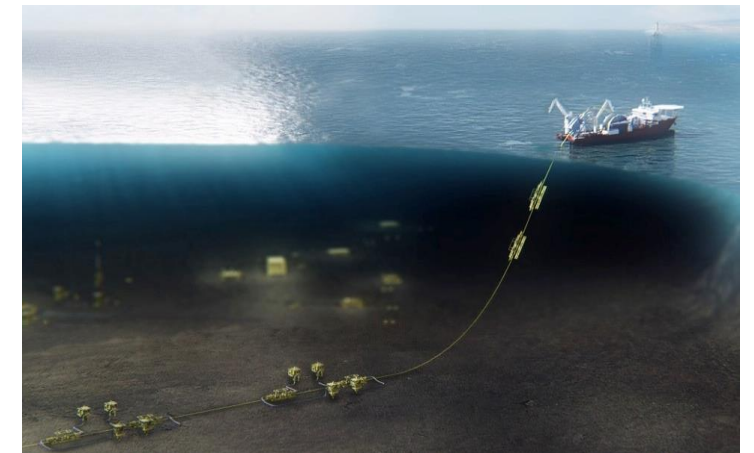
- ▶ One global contractor
- ▶ Integrated procurement
- ▶ Optimized subsea architecture
- ▶ Fewer subsea production system interfaces
- ▶ Reduced flowline and riser lengths
- ▶ Less complexity through reduced part counts

## Key benefits

- ▶ **Reduced** material costs
- ▶ **Simplified** equipment set-up
- ▶ **Optimized** flow assurance
- ▶ **Reduced** installation phase
- ▶ **Accelerated** time to first oil

**A field design incorporating Subsea 2.0™ and iEPCI™ can remove over half of the subsea structures while maintaining the same field operability**

# Making subsea short-cycle with Subsea 2.0™ + iEPCI™



**TechnipFMC is changing the subsea paradigm from a long-cycle to a short-cycle business, using Subsea 2.0™ and a truly integrated approach (iEPCI™) to field development**



# Unique drivers of Subsea revenue growth

## Subsea Services



Installation services



Asset integrity services



Intervention services

- Diversified revenue base of approximately \$1.1 billion
- Resilient, margin-accretive aftermarket services
- Service potential on industry's largest subsea installed base

## Alliance partners



- Long-term, mutually beneficial relationships
- iEPCI™ alliances utilize full integrated offering
- Exclusive alliances result in direct awards

# All-electric subsea production systems

## Reducing infrastructure to create low carbon opportunities

- **Infrastructure and installation time reduced** with removal of hydraulic lines, simplified umbilicals and lighter assets
- Enables **full field electrification** of subsea production system, allowing for use of **renewable power alternatives**
- Ideal solution for **long offsets from host facility, Subsea-to-Beach** and **unmanned fields**
- Allows for more robust **digital capabilities** while significantly increasing access to field-specific data

Our vision of Subsea

Incremental tie-back opportunity may exceed \$8 billion through 2030<sup>1</sup>

10%

Reduction in capital expenditures

4X+

Increase in subsea tie-back reach

100%

Fields unmanned through robotics, digital technologies

1. Source: Rystad Energy; McKinsey & Company Energy Insights: Global Energy Perspective, January 2020; TechnipFMC internal analysis



# Surface Technologies competitive strengths

Leading market positions in several niche product offerings

Delivering technology that extends asset life, improves returns

Integrated offering delivers up to \$1m in savings per well, creates unique growth platform



Wellhead



Flowline



Stimulation, Flowback and Pumps



Midstream

Drilling

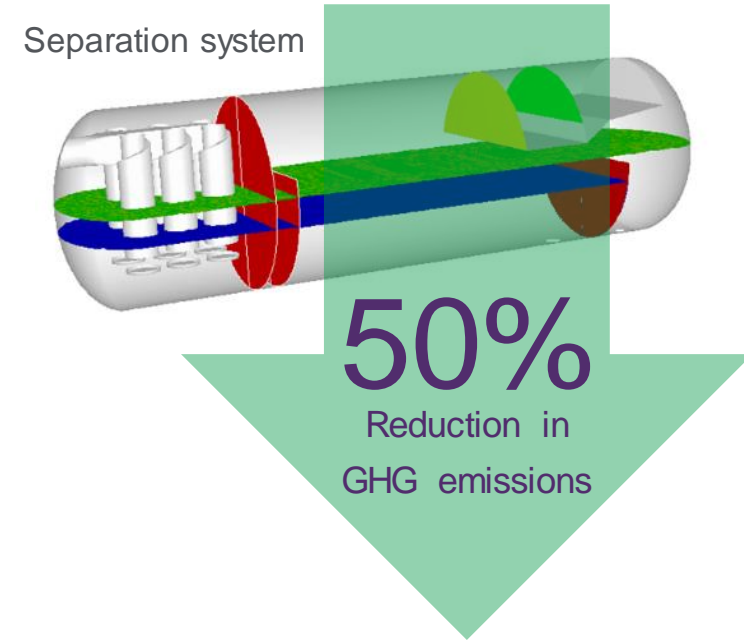
Completion

Production

# iProduction™

## Replicating the Subsea playbook to transform onshore production

- **Proprietary technology** and **integrated ecosystem** streamlines operations; **reduces** footprint, GHG emissions, capital costs, time to first oil
- Integrated offering operates under a single **digital interface**, including our digital twin technology; each site is **monitored** and **controlled remotely**
- TechnipFMC is the only provider to **fully integrate the delivery process** with people, products and services
- Reflects ongoing **strategic shift** from **discrete product sales to fully integrated services** for the global onshore production market



Global opportunity set may exceed \$7 billion through 2030<sup>1</sup>

>50%  
Reduction in  
GHG emissions

>30%  
Acceleration in  
time to first oil

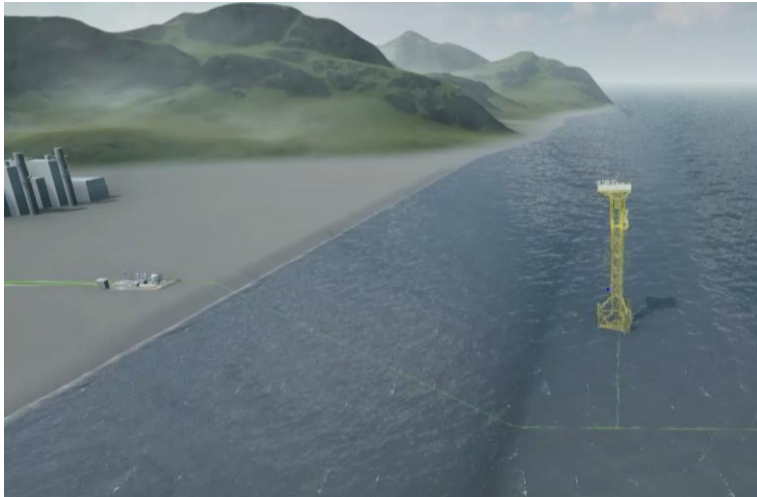
>25%  
Reduction in operator  
capital expenditures

1. Source: RystadEnergy; McKinsey & Company Energy Insights; TechnipFMC internal analysis

# New Energy Ventures

*Core competencies drive our three strategic pillars*

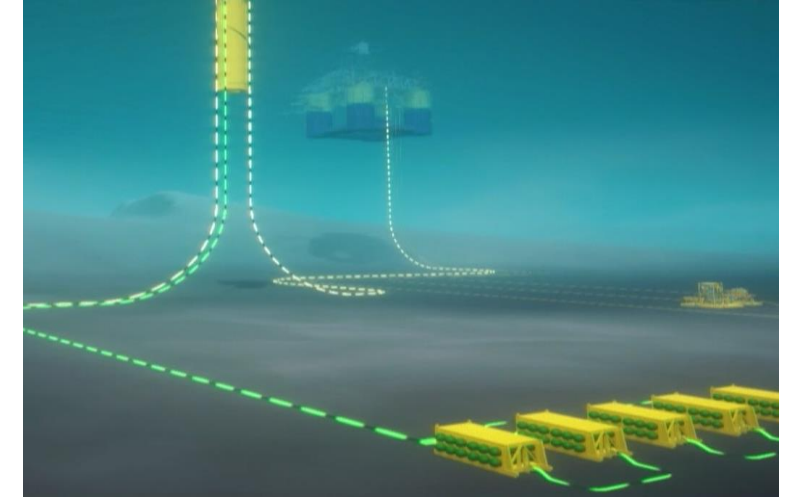
## Greenhouse gas removal



## Offshore floating renewables



## Hydrogen



## integrated Offshore Novel Energies – iONE™

Market approach driven by **3 main pillars**; our role in the long-term path to net zero will be as offshore ‘Energy Architect’

- **Greenhouse gas removal** – carbon transportation and storage
- **Offshore floating renewables** – floating wind, wave and tidal technologies
- **Hydrogen** – Deep Purple offering and digital solutions for better efficiency and energy management

Approaching opportunities in renewable energies with a new execution model, **integrated Offshore Novel Energies – iONE™**



# Deep Purple™ – Redefining subsea energy

Novel wind

Wave energy

## Integrating renewables and hydrogen storage to deliver new energy resources

- Collaboration with clients and partners to make renewables more commercially viable offshore
- Utilize hydrogen fuel cells to store excess power generated from wind and wave resources
- Well positioned in Subsea segment to leverage infrastructure and serve as system integrator

Hydrogen storage

# Appendix

# Glossary

<b>Term</b>	<b>Definition</b>
CAGR	Compound Annual Growth Rate
CCS	Carbon Capture and Storage
ESG	Environmental, Social and Governance
FID	Final Investment Decision
F/X	Foreign Exchange
GHG	Greenhouse Gas Emissions
GOM	Gulf of Mexico
HP/HT	High Pressure / High Temperature
HSE	Health, Safety and Environment
iEPCI™	Integrated Engineering, Procurement, Construction and Installation
iFEED™	Integrated Front End Engineering and Design

<b>Term</b>	<b>Definition</b>
iLOF™	Integrated Life of Field
LNG	Liquefied Natural Gas
MMb/d	Million Barrels per Day
Mtpa	Million Metric Tonnes per Annum
NAM	North America
RCF	Revolving Credit Facility
ROIC	Return on Invested Capital
ROV	Remotely Operated Vehicles
ROW	Rest of World



# FY and Q4 2021 Supporting financial data

**TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES**  
**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES**  
(In millions, unaudited)

**Charges and Credits**

In addition to financial results determined in accordance with U.S. generally accepted accounting principles (GAAP), the third quarter 2021 Earnings Release also includes non-GAAP financial measures (as defined in Item 10 of Regulation S-K of the Securities Exchange Act of 1934, as amended) and describes performance on a sequential and year-over-year basis against the comparable period in 2020. Net income, excluding charges and credits, as well as measures derived from it (including Diluted EPS, excluding charges and credits); Income before net interest expense and taxes, excluding charges and credits (Adjusted Operating profit); Depreciation and amortization, excluding charges and credits; Earnings before net interest expense, income taxes, depreciation and amortization, excluding charges and credits (Adjusted EBITDA); Adjusted EBITDA margin; Corporate expense, excluding charges and credits; Foreign exchange, net and other, excluding charges and credits; and net cash are non-GAAP financial measures. Management believes that the exclusion of charges and credits from these financial measures enables investors and management to more effectively evaluate TechnipFMC's operations and consolidated results of operations period-over-period, and to identify operating trends that could otherwise be masked or misleading to both investors and management by the excluded items. These measures are also used by management as performance measures in determining certain incentive compensation. The foregoing non-GAAP financial measures should be considered by investors in addition to, not as a substitute for or superior to, other measures of financial performance prepared in accordance with GAAP. The following is a reconciliation of the most comparable financial measures under GAAP to the non-GAAP financial measures.

	Three Months Ended December 31, 2021						
	Loss from continuing operations attributable to TechnipFMC plc	Loss attributable to non- controlling interests from continuing operations	Provision for income taxes	Net interest expense and loss on early extinguishment of debt	Income (loss) before net interest expense and income taxes (Operating profit)	Depreciation and amortization	Earnings before net interest expense, income taxes, depreciation and amortization (EBITDA)
TechnipFMC plc, as reported	\$ (127.2)	\$ (6.3)	\$ 39.4	\$ 56.7	\$ (37.4)	\$ 95.7	\$ 58.3
Charges and (credits):							
Impairment and other charges	28.2	—	—	—	28.2	—	28.2
Restructuring and other charges	13.6	—	0.6	—	14.2	—	14.2
Loss from investment in Technip Energies	29.6	—	—	—	29.6	—	29.6
Adjusted financial measures	<u>\$ (55.8)</u>	<u>\$ (6.3)</u>	<u>\$ 40.0</u>	<u>\$ 56.7</u>	<u>\$ 34.6</u>	<u>\$ 95.7</u>	<u>\$ 130.3</u>
Diluted loss per share from continuing operations attributable to TechnipFMC plc, as reported	\$ (0.28)						
Adjusted diluted loss per share from continuing operations attributable to TechnipFMC plc	\$ (0.12)						

**TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES**  
**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES**  
(In millions, unaudited)

	Three Months Ended December 31, 2021				
	Subsea	Surface Technologies	Corporate Expense	Foreign Exchange, net and Other	Total
Revenue	\$ 1,236.2	\$ 287.1	\$ —	\$ —	\$ 1,523.3
Operating profit (loss), as reported (pre-tax)	\$ 8.5	\$ 8.8	\$ (29.7)	\$ (25.0)	\$ (37.4)
Charges and (credits):					
Impairment and other charges	26.6	1.6	—	—	28.2
Restructuring and other charges	9.8	2.2	2.2	—	14.2
Loss from investment in Technip Energies	—	—	—	29.6	29.6
Subtotal	36.4	3.8	2.2	29.6	72.0
Adjusted Operating profit (loss)	44.9	12.6	(27.5)	4.6	34.6
Depreciation and amortization	78.7	16.3	0.7	—	95.7
Adjusted EBITDA	<u>\$ 123.6</u>	<u>\$ 28.9</u>	<u>\$ (26.8)</u>	<u>\$ 4.6</u>	<u>\$ 130.3</u>
Operating profit margin, as reported	0.7%	3.1%			-2.5%
Adjusted Operating profit margin	3.6%	4.4%			2.3%
Adjusted EBITDA margin	10.0%	10.1%			8.6%

**TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES**  
**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES**  
(In millions, unaudited)

	Three Months Ended				
	September 30, 2021				
	Subsea	Surface Technologies	Corporate Expense	Foreign Exchange, net and Other	Total
Revenue	\$ 1,312.1	\$ 267.3	\$ —	\$ —	\$ 1,579.4
Operating profit (loss), as reported (pre-tax)	\$ 23.5	\$ 12.1	\$ (29.3)	\$ 22.3	\$ 28.6
Charges and (credits):					
Impairment and other charges*	38.0	—	—	—	38.0
Restructuring and other charges	5.6	—	0.4	—	6.0
Income from investment in Technip Energies	—	—	—	(28.5)	(28.5)
Subtotal	43.6	—	0.4	(28.5)	15.5
Adjusted Operating profit (loss)	67.1	12.1	(28.9)	(6.2)	44.1
Depreciation and amortization	79.4	16.3	0.8	—	96.5
Adjusted EBITDA	\$ 146.5	\$ 28.4	\$ (28.1)	\$ (6.2)	\$ 140.6
Operating profit margin, as reported	1.8%	4.5%			1.8%
Adjusted Operating profit margin	5.1%	4.5%			2.8%
Adjusted EBITDA margin	11.2%	10.6%			8.9%

\*Includes \$36.7 million impairment relating to our equity method investment.

**TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES**  
**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES**  
(In millions, unaudited)

	Three Months Ended				
	December 31, 2020				
	Subsea	Surface Technologies	Corporate Expense	Foreign Exchange, net	Total
Revenue	\$ 1,338.0	\$ 262.3	\$ —	\$ —	\$ 1,600.3
Operating profit (loss), as reported (pre-tax)	(9.5)	15.1	(59.8)	13.6	\$ (40.6)
Charges and (credits):					
Impairment and other charges	27.9	1.2	—	—	29.1
Restructuring and other charges	16.8	(0.8)	0.7	—	16.7
Subtotal	44.7	0.4	0.7	—	45.8
Adjusted Operating profit (loss)	35.2	15.5	(59.1)	13.6	5.2
Depreciation and amortization	81.3	15.4	17.1	—	113.8
Adjusted EBITDA	\$ 116.5	\$ 30.9	\$ (42.0)	\$ 13.6	\$ 119.0
Operating profit margin, as reported	-0.7%	5.8%			-2.5%
Adjusted Operating profit margin	2.6%	5.9%			0.3%
Adjusted EBITDA margin	8.7%	11.8%			7.4%

**TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES**  
**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES**  
(In millions, unaudited)

	Year Ended				
	December 31, 2021				
	Subsea	Surface Technologies	Corporate Expense	Foreign Exchange, net and Other	Total
Revenue	\$ 5,329.1	\$ 1,074.4	\$ —	\$ —	\$ 6,403.5
Operating profit (loss), as reported (pre-tax)	\$ 141.4	\$ 42.0	\$ (118.1)	\$ 338.0	\$ 403.3
Charges and (credits):					
Impairment and other charges*	80.9	1.9	3.0	—	85.8
Restructuring and other charges	19.8	5.7	2.6	—	28.1
Income from investment in Technip Energies	—	—	—	(322.2)	(322.2)
Subtotal	100.7	7.6	5.6	(322.2)	(208.3)
Adjusted Operating profit (loss)	242.1	49.6	(112.5)	15.8	195.0
Depreciation and amortization	317.2	64.8	3.4	—	385.4
Adjusted EBITDA	\$ 559.3	\$ 114.4	\$ (109.1)	\$ 15.8	\$ 580.4
Operating profit margin, as reported	2.7%	3.9%			6.3%
Adjusted Operating profit margin	4.5%	4.6%			3.0%
Adjusted EBITDA margin	10.5%	10.6%			9.1%

\*Includes \$36.7 million impairment relating to our equity method investment.

**TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES**  
**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES**  
(In millions, unaudited)

	Year Ended				
	December 31, 2020				
	Subsea	Surface Technologies	Corporate Expense	Foreign Exchange, net	Total
Revenue	\$ 5,471.4	\$ 1,059.2	\$ —	\$ —	\$ 6,530.6
Operating loss, as reported (pre-tax)	\$ (2,815.5)	\$ (429.3)	\$ (131.9)	\$ (40.2)	\$ (3,416.9)
Charges and (credits):					
Impairment and other charges	2,854.5	419.3	—	—	3,273.8
Restructuring and other charges	52.9	13.2	4.3	—	70.4
Direct COVID - 19 expenses	50.1	7.7	—	—	57.8
Purchase price accounting adjustments	8.5	—	—	—	8.5
Subtotal	2,966.0	440.2	4.3	—	3,410.5
Adjusted Operating profit (loss)	150.5	10.9	(127.6)	(40.2)	(6.4)
Adjusted Depreciation and amortization	316.4	70.1	17.1	—	403.6
Adjusted EBITDA	\$ 466.9	\$ 81.0	\$ (110.5)	\$ (40.2)	\$ 397.2
Operating profit margin, as reported	-51.5%	-40.5%			-52.3%
Adjusted Operating profit margin	2.8%	1.0%			-0.1%
Adjusted EBITDA margin	8.5%	7.6%			6.1%

**TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES**  
**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES**  
(In millions, unaudited)

	<u>December 31,</u> <u>2021</u>	<u>September 30,</u> <u>2021</u>	<u>December 31,</u> <u>2020</u>
Cash and cash equivalents	\$ 1,327.4	\$ 1,034.0	\$ 1,269.2
Short-term debt and current portion of long-term debt	(277.6)	(282.2)	(624.7)
Long-term debt, less current portion	(1,727.3)	(1,973.6)	(2,835.5)
Net debt	<u>\$ (677.5)</u>	<u>\$ (1,221.8)</u>	<u>\$ (2,191.0)</u>

Net (debt) cash, is a non-GAAP financial measure reflecting cash and cash equivalents, net of debt. Management uses this non-GAAP financial measure to evaluate our capital structure and financial leverage. We believe net debt, or net cash, is a meaningful financial measure that may assist investors in understanding our financial condition and recognizing underlying trends in our capital structure. Net (debt) cash should not be considered an alternative to, or more meaningful than, cash and cash equivalents as determined in accordance with U.S. GAAP or as an indicator of our operating performance or liquidity.



**TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES**  
**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES**

(In millions, unaudited)

	<b>Three Months Ended</b>		<b>Year Ended December 31,</b>	
	<b>December 31,</b>		<b>2021</b>	
	<b>2021</b>	<b>2021</b>	<b>2020</b>	
Cash provided by operating activities from continuing operations	\$ 483.5	715.0	772.4	
Capital expenditures	(60.5)	(191.7)	(256.1)	
Free cash flow from continuing operations	<u>\$ 423.0</u>	<u>\$ 523.3</u>	<u>\$ 516.3</u>	

Free cash flow (deficit) from continuing operations, is a non-GAAP financial measure and is defined as cash provided by operating activities less capital expenditures. Management uses this non-GAAP financial measure to evaluate our financial condition. We believe from continuing operations, free cash flow (deficit) from continuing operations is a meaningful financial measure that may assist investors in understanding our financial condition and results of operations.

# Investor Relations contacts

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